Mom

Dad

Amy

Wants:

* Bike!

DECISION-MAKER

Wants:

* Happy kids
* Safe kids
* Save money for vacation
* To teach kids discipline

INFLUENCER

Wants:

* Happy kids
* To teach kids more independence

Potential asks:

* Amy could ask Mom and promise she will wear a helmet
* Dad could ask Mom and promise Amy will wear a helmet
* Dad could ask Mom and promise Amy will wear a helmet and help Amy pick out the cheapest one
* Dad could ask Mom, promise Amy will wear a helmet, help Amy pick the cheapest one, AND suggest that both parents work with Amy to teach her to save her allowance to cover half or all the cost of the bike herself.